TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Dr. Nisha Dahiya

CLASS AND SECTION M.Com (Pvt.) 2nd Sem

SUBJECT Marketing of Financial Services

WEEK 1	DESCRIPTION
5-1-26	
6-1-26	
7-1-26	
8-1-26	Introduction of Marketing Services
9-1-26	Meaning of Financial Services
10-1-26	"
WEEK 2	
12-1-26	
13-1-26	
14-1-26	
15-1-26	Role & Contribution of Financial Services
16-1-26	Changing Environment of Financial Services
17-1-26	Financial Services Consumers
WEEK 3	
19-1-26	
20-1-26	
21-1-26	
22-1-26	Introduction of Marketing Environment
24-1-26	Analysing Marketing Environment
WEEK 4	
27-1-26	
28-1-26	
29-1-26	Developing Marketing Strategies
30-1-26	"
31-1-26	Marketplace Structure
WEEK 5	
2-2-26	
3-2-26	
4-2-26	
5-2-26	Product & Participants in Financial Services
6-2-26	"
7-2-26	Revision of IInd Unit
WEEK 6	

9-2-26	
10-2-26	
11-2-26	
13-2-26	Revision of Ist & IInd Unit
14-2-26	"
WEEK 7	
16-2-26	
17-2-26	
18-2-26	
19-2-26	Introduction of Financial Service Mix
20-2-26	Product Strategy
21-2-26	"
WEEK 8	
23-2-26	
24-2-26	
25-2-26	
26-2-26	Advertisement & Promotion Strategy
27-2-26	"
28-2-26	Pricing Strategy
WEEK 9	
9-3-26	
10-3-26	
11-3-26	
12-3-26	Distributions Channels
13-3-26	"
14-3-26	"
WEEK 10	
16-3-26	
17-3-26	
18-3-26	
19-3-26	Customers Care & Service Quality
20-3-26	"
21-3-26	"
WEEK 11	
24-3-26	
25-3-26	
27-3-26	Revision of 3rd Unit
28-3-26	"
WEEK 12	
30-3-26	
31-3-26	
1-4-26	
2-4-26	Introduction of Banking & Insurance Marketing
3-4-26	"

4-4-26	〃
WEEK 13	
6-4-26	
7-4-26	
8-4-26	
9-4-26	Building Society Marketing
10-4-26	〃
11-4-26	〃
WEEK 14	
13-4-26	
15-4-26	
16-4-26	Marketing Unit & Investment Trusts.
17-4-26	〃
18-4-26	Marketing of Fee Based Services
WEEK 15	
20-4-26	
21-4-26	
22-4-26	
23-4-26	〃
24-4-26	〃
25-4-26	Fund Based Services
WEEK 16	
27-4-26	
28-4-26	
29-4-26	
30-4-26	Revision of whole syllabus
1-5-26	〃
2-5-26	〃

WEEK 17

4-5-26	
5-5-26	
6-5-26	

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Ms. MEENAKSHI

CLASS AND SECTION M. Com Previous (IInd Sem)

SUBJECT Financial Risk Management

WEEK 1	DESCRIPTION
5-1-26	Introduction / Functions of Financial Institutions
6-1-26	Types of Financial Intermediaries
7-1-26	Concepts of Financial Services.
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	Concept & Introduction of Risks
13-1-26	Identifications of Risks
14-1-26	Market, Credit, Foreign, Operational, Liquidity
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	Technology, Insolvency, Off-Balance Sheet.
20-1-26	Needs / Framework of Risk Management.
21-1-26	"
22-1-26	
24-1-26	
WEEK 4	
27-1-26	Risk Management Organisation
28-1-26	Revision of Unit → I.
29-1-26	
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Risk Mitigation Techniques
3-2-26	Measurement Techniques
4-2-26	Strategic Response to Technology Risks
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	Revision of Unit II
10-2-26	Test
11-2-26	Test
13-2-26	
14-2-26	
WEEK 7	
16-2-26	Introduction / Historical Context of Risk Management
17-2-26	Principles of Risk Management
18-2-26	Global & Indian Risk Management framework.
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Concepts of Risk Management Tools.
24-2-26	"
25-2-26	Tools, Strategies & Types of Risks
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	Integrated Risk Management framework.
10-3-26	Challenges / Benefits / Case Study
11-3-26	Pillars of Risk Management
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Revision of Unit III
17-3-26	"
18-3-26	Test.
19-3-26	
20-3-26	
21-3-26	
WEEK 11	

24-3-26	Importance of Risk Management in financial Institutions
25-3-26	Foreign and Sovereign Risk Management
27-3-26	
28-3-26	
WEEK 12	
30-3-26	Introduction / Importance, tools of Liquidity Risk.
31-3-26	Role of Management of Capital
1-4-26	Adequacy.
2-4-26	
3-4-26	

4-4-26	
WEEK 13	
6-4-26	Concept / Nature of Enterprise-Wide Risk Management
7-4-26	Challenges in Adopting ERM.
8-4-26	Concept / Tools / Types of Risk Reporting
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	RBI Risk Management Norms
15-4-26	"
16-4-26	RBI's Role in Ensuring Stability and Compliance
17-4-26	
18-4-26	
WEEK 15	
20-4-26	Concept of Bank of International Settlement (BIS)
21-4-26	key Contributions to Risk Management Norms
22-4-26	
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	Concept of BASEL ACCORDS.
28-4-26	Organisational structure for Risk Management
29-4-26	
30-4-26	
1-5-26	
2-5-26	
WEEK 17	
4-5-26	Revision of Unit IV
5-5-26	"
6-5-26	

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR ..... Dr. Monika .....

CLASS AND SECTION ..... M. Com 2nd Sem. .....

SUBJECT ..... International Financial Mgt. .....

WEEK 1	DESCRIPTION
5-1-26	
6-1-26	
7-1-26	
8-1-26	Basics of I.F.M
9-1-26	MNC Features & classification
10-1-26	Impact of MNC, Challenges
WEEK 2	
12-1-26	
13-1-26	
14-1-26	
15-1-26	Steps in Internationalization
16-1-26	Functions of IFM
17-1-26	Major Challenges & Barriers
WEEK 3	
19-1-26	
20-1-26	
21-1-26	
22-1-26	Debt Crisis, Causes & Impact
24-1-26	Challenges & risks
WEEK 4	
27-1-26	
28-1-26	
29-1-26	Financial flows to Developing
30-1-26	Countries, Key Trends
31-1-26	International Trade Theories
WEEK 5	
2-2-26	
3-2-26	
4-2-26	
5-2-26	Economic Integration & objectives
6-2-26	Advantages & Challenges
7-2-26	Tariff and Non tariff Barriers
WEEK 6	

9-2-26	
10-2-26	
11-2-26	Foreign Exchange Market Spot Exchange
13-2-26	Currency Quotes, Types of Quotes
14-2-26	forward Premium and forward Discount
WEEK 7	
16-2-26	
17-2-26	
18-2-26	
19-2-26	Arbitrage in the forward Market
20-2-26	forward rates
21-2-26	Put - Call Parity Relationships
WEEK 8	
23-2-26	
24-2-26	
25-2-26	
26-2-26	Mechanics, Key features of Currency Swaps
27-2-26	Advantages of C. Swaps, Risks
28-2-26	Applications, Types of Taxes
WEEK 9	
9-3-26	
10-3-26	
11-3-26	
12-3-26	Tax Heaves, Drawbacks & Criticisms
13-3-26	Challenges and their Impacts of Tax Heaves
14-3-26	Modes, Scope & Benefits of Double Tax relief
WEEK 10	
16-3-26	
17-3-26	
18-3-26	
19-3-26	Export Credit - Types
20-3-26	Pre-Shipment & Post Shipment of Export Credit
21-3-26	Letters of Credit, Applications
WEEK 11	

24-3-26	
25-3-26	
27-3-26	RBI EXIM Bank ECGC
28-3-26	Cost of Capital, challenges & strategies
WEEK 12	
30-3-26	
31-3-26	
1-4-26	
2-4-26	Cost of Capital Across Countries
3-4-26	Fundamentals of Evaluating foreign Projects

4-4-26	Importance, Elements, Issues
WEEK 13	
6-4-26	
7-4-26	
8-4-26	
9-4-26	Cost Experts Risk Analysis in
10-4-26	International Invt. Decisions
11-4-26	Practical Considerations & Challenges
WEEK 14	
13-4-26	
15-4-26	
16-4-26	Intra Corporate Transfer of funds
17-4-26	Strategies for effective fd Transfers
18-4-26	Challenges & Benefits to MNC
WEEK 15	
20-4-26	
21-4-26	
22-4-26	
23-4-26	Transfer Pricing
24-4-26	Mangement of Blocked funds
25-4-26	
WEEK 16	
27-4-26	
28-4-26	
29-4-26	
30-4-26	Working Capital Mangement
1-5-26	Multinational Cash Mangement
2-5-26	Inventory Risks and Mitigation

WEEK 17

4-5-26	Global Trends in FDI
5-5-26	FDI & Taxation Issues
6-5-26	International Diversification

3-2-26	Capital Structure - Main Parameters.
4-2-26	Do
5-2-26	

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR M.S. Suman

CLASS AND SECTION M. Com Previous

SUBJECT Strategic Financial Management

WEEK 1	DESCRIPTION
5-1-26	Introduction to Strategic Financial Mgt.
6-1-26	Nine References of SFM
7-1-26	Strategic investigation of growth or Profit Leakages.
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	Conceptual Framework of SFM
13-1-26	Explanation on minimum achievable RoI.
14-1-26	Strategic Business unit
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	Responsibility accounting, cost benifit analysis
20-1-26	Life Cycle costing, Activity based costing Acc.
21-1-26	Economic value addition, other value added.
22-1-26	
24-1-26	
WEEK 4	
27-1-26	Financial performance appraisal
28-1-26	- - - Do - - -
29-1-26	- - - Do. - - -
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Capital Structure - Main Parameters.
3-2-26	Do
4-2-26	Do.
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	Ratio analysis for financial performance.
10-2-26	— Do —
11-2-26	— Do —
13-2-26	
14-2-26	
WEEK 7	
16-2-26	Inter period and Intercompany comparison performance appraisal.
17-2-26	— Do —
18-2-26	
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Cost of capital for a corporation
24-2-26	— Do —
25-2-26	— Do —
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	Projection of working capital requirment
10-3-26	— Do —
11-3-26	— Do —
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Investment Appraisal technique
17-3-26	Benchmarking of Investment Appraisal.
18-3-26	DCF Methods in decision Making.
19-3-26	
20-3-26	
21-3-26	
WEEK 11	

24-3-26	Strategic wage planing and capital.
25-3-26	— Do —
27-3-26	
28-3-26	
WEEK 12	
30-3-26	Financial aspects of Supply chain Mgt.
31-3-26	— Do —
1-4-26	
2-4-26	
3-4-26	

4-4-26	
WEEK 13	
6-4-26	Supply chain Managment and Distribution
7-4-26	
8-4-26	
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	Innovative Approach to internal cost - Profit analysis
15-4-26	— Do —
16-4-26	
17-4-26	
18-4-26	
WEEK 15	
20-4-26	Financial aspects of corporate Restructure
21-4-26	— Do —
22-4-26	— Do —
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	Valuation of business enterprises.
28-4-26	— Do —
29-4-26	— Do —
30-4-26	
1-5-26	
2-5-26	

WEEK 17

4-5-26	Ethical aspects of SFM
5-5-26	— Do —
6-5-26	— Do —

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TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR ....Ms. Seema (Commerce)....

CLASS AND SECTION ....M.Com (Pre) II Sem....

SUBJECT ....Corporate Tax Planning & Mgmt....

WEEK 1	DESCRIPTION
5-1-26	
6-1-26	
7-1-26	
8-1-26	Corporation Tax: Meaning, Tax evasion, Tax avoidance
9-1-26	Tax Planning
10-1-26	-do-
WEEK 2	
12-1-26	
13-1-26	
14-1-26	
15-1-26	Tax Management
16-1-26	-do-
17-1-26	Need for tax Planning, Precautions, Limitations
WEEK 3	
19-1-26	
20-1-26	
21-1-26	
22-1-26	Tax Planning for new Business
24-1-26	-do-
WEEK 4	
27-1-26	
28-1-26	
29-1-26	Tax Provisions relating to free Trade Zone
30-1-26	-do-
31-1-26	Tax Provision related to Infrastructure Sector
WEEK 5	
2-2-26	Tax &
3-2-26	
4-2-26	
5-2-26	Tax Provision related to Backward areas
6-2-26	Tax issues relating to amalgamation, -Meaning & Type, Income
7-2-26	-do-
WEEK 6	

9-2-26	
10-2-26	
11-2-26	
13-2-26	Amalgamated Co. and Shareholders of amalgamating Co.
14-2-26	-do-
WEEK 7	
16-2-26	
17-2-26	
18-2-26	
19-2-26	Tax Planning with reference to amalgamation of Companies
20-2-26	-do-
21-2-26	-do-
WEEK 8	
23-2-26	
24-2-26	
25-2-26	
26-2-26	Tax Planning & financial Mgmt Decisions
27-2-26	-do-
28-2-26	-do-
WEEK 9	
9-3-26	
10-3-26	
11-3-26	
12-3-26	Continue with financial Mgmt Decisions
13-3-26	-do-
14-3-26	-do-
WEEK 10	
16-3-26	
17-3-26	
18-3-26	
19-3-26	Tax Planning & Mgmt. Regarding Managerial decisions
20-3-26	-do-
21-3-26	-do-
WEEK 11	

24-3-26	
25-3-26	
27-3-26	Tax Planning & FM Decisions in respect of sale of assets
28-3-26	- used for scientific research
WEEK 12	
30-3-26	
31-3-26	
1-4-26	
2-4-26	Make or Buy decisions
3-4-26	Repair replace, Renewal or Renovation of assets.

4-4-26	- do -
WEEK 13	
6-4-26	
7-4-26	
8-4-26	
9-4-26	Shutdown or Continue decision
10-4-26	— do -
11-4-26	— do —
WEEK 14	
13-4-26	
15-4-26	
16-4-26	Tax Planning in respect of selling in domestic & foreign Mkt
17-4-26	- do -
18-4-26	- do -
WEEK 15	
20-4-26	
21-4-26	
22-4-26	
23-4-26	Tax Incentive to Exporters
24-4-26	- do -
25-4-26	Revision
WEEK 16	
27-4-26	
28-4-26	
29-4-26	
30-4-26	
1-5-26	Revision
2-5-26	- do -

WEEK 17

4-5-26	Revision
5-5-26	"
6-5-26	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR: Dr. Asha

CLASS AND SECTION: M.Com Previous

SUBJECT: Production Management

WEEK 1	DESCRIPTION
5-1-26	Introduction of production management
6-1-26	"
7-1-26	"
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	Production function and process
13-1-26	"
14-1-26	Production system and productivity
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	Production system and productivity
20-1-26	"
21-1-26	Production management decisions
22-1-26	
24-1-26	
WEEK 4	
27-1-26	Production management decisions
28-1-26	Revision of Ist Unit
29-1-26	
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Production planning and control
3-2-26	"
4-2-26	"
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	PPC and production system
10-2-26	"
11-2-26	"
13-2-26	
14-2-26	
WEEK 7	
16-2-26	Revision of II Unit
17-2-26	Plant location
18-2-26	"
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Plant location
24-2-26	Plant layout
25-2-26	"
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	plant layout
10-3-26	material handling
11-3-26	"
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Revision of III Unit
17-3-26	Quality control
18-3-26	"
19-3-26	
20-3-26	
21-3-26	
WEEK 11	
24-3-26	Techniques of quality control
25-3-26	"
27-3-26	
28-3-26	
WEEK 12	
30-3-26	techniques of quality control
31-3-26	"
1-4-26	"
2-4-26	
3-4-26	

4-4-26
WEEK
6-4-26
7-4-
8-4
9

4-4-26	
WEEK 13	
6-4-26	Plant Maintenance
7-4-26	"
8-4-26	Inventory Control and its techiques
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	Inventory control and its techiques
15-4-26	"
16-4-26	
17-4-26	
18-4-26	
WEEK 15	
20-4-26	Standardization, simplication and variety reduction
21-4-26	Classification and codification
22-4-26	"
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	Value of analysis and engineering
28-4-26	"
29-4-26	"
30-4-26	
1-5-26	
2-5-26	

WEEK 17

4-5-26	Assignment of define SQL. Discuss the practical demo used as tools of SQL.
5-5-26	Revision by IV Unit
6-5-26	Revision of all syllabus.

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Dr. Asha

CLASS AND SECTION M.Com final year

SUBJECT Organisational change & development

WEEK 1	DESCRIPTION
5-1-26	
6-1-26	
7-1-26	
8-1-26	Concept and nature of organisational change
9-1-26	"
10-1-26	"
WEEK 2	
12-1-26	
13-1-26	
14-1-26	
15-1-26	Models and theories of organisational change
16-1-26	"
17-1-26	"
WEEK 3	
19-1-26	
20-1-26	
21-1-26	
22-1-26	Human Resource planning
24-1-26	"
WEEK 4	
27-1-26	
28-1-26	
29-1-26	Human resource & organisational dimensions of change
30-1-26	"
31-1-26	"
WEEK 5	
2-2-26	
3-2-26	
4-2-26	
5-2-26	Concept and foundations of organisational development
6-2-26	"
7-2-26	"
WEEK 6	

9-2-26	
10-2-26	
11-2-26	
13-2-26	O.D- process and practitioners
14-2-26	"
WEEK 7	
16-2-26	
17-2-26	
18-2-26	
19-2-26	Overview and types of OD interventions.
20-2-26	"
21-2-26	"
WEEK 8	
23-2-26	
24-2-26	
25-2-26	
26-2-26	Revision of Ist Unit
27-2-26	Human process interventions
28-2-26	"
WEEK 9	
9-3-26	
10-3-26	
11-3-26	
12-3-26	Human process interventions
13-3-26	"
14-3-26	"
WEEK 10	
16-3-26	
17-3-26	
18-3-26	
19-3-26	Structural and technological interventions
20-3-26	"
21-3-26	Revision of IInd Unit
WEEK 11	
24-3-26	
25-3-26	
27-3-26	Quality of work life and quality circle
28-3-26	"
WEEK 12	
30-3-26	
31-3-26	
1-4-26	
2-4-26	Quality of work life and quality circle
3-4-26	"

4-4-26	Trends and Issues in Organisational development
WEEK 13	
6-4-26	
7-4-26	
8-4-26	
9-4-26	trends and issues in O.D.
10-4-26	Revision of IInd Unit
11-4-26	Revision of I & II Unit
WEEK 14	
13-4-26	
15-4-26	
16-4-26	Sucess and failure factors in organisational development
17-4-26	"
18-4-26	"
WEEK 15	
20-4-26	
21-4-26	
22-4-26	
23-4-26	Case studies in Organisational development
24-4-26	"
25-4-26	"
WEEK 16	
27-4-26	
28-4-26	
29-4-26	
30-4-26	Assignment on discuss the concept components and application of force field analysis in O.change.
1-5-26	Revision of IV Unit
2-5-26	Revision of whole syllabus.

WEEK 17

4-5-26
5-5-26
6-5-26

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Dr. Nisha Dahiya

CLASS AND SECTION M.Com Final (4th Sem.)

SUBJECT Venture Capital & Private Equity Finance

WEEK 1	DESCRIPTION
5-1-26	Introduction to Private Equity Investment
6-1-26	"
7-1-26	Types of Private Equity Investment
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	"
13-1-26	"
14-1-26	Introduction to Venture Capital
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	"
20-1-26	Terminology of Private Equity
21-1-26	"
22-1-26	
24-1-26	
WEEK 4	
27-1-26	Venture Capital
28-1-26	"
29-1-26	
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Revision of 1st Unit
3-2-26	Players of Private Equity Investment
4-2-26	"
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	Limited Partners
10-2-26	"
11-2-26	General Partners
13-2-26	
14-2-26	
WEEK 7	
16-2-26	"
17-2-26	Portfolio Investments & Companies
18-2-26	"
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Revision of 2nd Unit
24-2-26	"
25-2-26	"
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	Ethical Standards
10-3-26	"
11-3-26	"
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Valuation Techniques
17-3-26	"
18-3-26	Term Sheets in Private Equity
19-3-26	
20-3-26	
21-3-26	
WEEK 11	
24-3-26	Financing Structures
25-3-26	"
27-3-26	
28-3-26	
WEEK 12	
30-3-26	Control Mechanisms in Private Equity
31-3-26	"
1-4-26	"
2-4-26	
3-4-26	

4-4-26	
WEEK 13	
6-4-26	Growth Strategy in Private Equity & Venture Capital
7-4-26	"
8-4-26	Leveraged Buyouts & Operational Improvements
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	"
15-4-26	Risk Assessment in Private Equity & Venture Capital
16-4-26	
17-4-26	
18-4-26	
WEEK 15	
20-4-26	"
21-4-26	Exit Mechanisms & Future Outlook of Private Equity in India
22-4-26	"
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	"
28-4-26	Revision of 3rd & 4th Unit
29-4-26	"
30-4-26	
1-5-26	
2-5-26	

WEEK 17

4-5-26	"
5-5-26	"
6-5-26	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR : MS. MEENAKSHI

CLASS AND SECTION : M. Com Final Year IV th Sem

SUBJECT : International Marketing.

WEEK 1	DESCRIPTION
5-1-26	Introduction, Nature of International Marketing
6-1-26	Complexities & Significance of Int. Markt. &
7-1-26	International Market Orientation
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	Diff b/w Domestic & International Marketing
13-1-26	Concept of International Market Entry Strategies
14-1-26	"
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	Concept of Int. Mark. Environment : Internal & Ext. Environment
20-1-26	Geographical, Demographic, Socio-cultural
21-1-26	Impact of Environment on International Marketing decision
22-1-26	
24-1-26	
WEEK 4	
27-1-26	Concept of International Market Selection Models &
28-1-26	Process of Selecting Foreign Markets
29-1-26	
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Global Market Segmentation
3-2-26	International positioning
4-2-26	Int. Mark. Planning, Organising, Control.
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	Issues in International Market Planning.
10-2-26	Int. Mark. Information System.
11-2-26	Organising & Controlling Int? Marketing Operations
13-2-26	
14-2-26	
WEEK 7	
16-2-26	Emerging Issues and Development in Int. Marketing
17-2-26	International Marketing Services
18-2-26	IT and International marketing concept.
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Revision of Unit II
24-2-26	"
25-2-26	Concepts of Product Decision for global Markets
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	Concept of Standardization vs Product Adaption
10-3-26	New product Development.
11-3-26	Management of International Brands
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Concept of Packaging & Labelling
17-3-26	Concept of Pricing Decisions
18-3-26	International pricing policies & strategies
19-3-26	
20-3-26	
21-3-26	
WEEK 11	

24-3-26	Revision of Unit III
25-3-26	Test of Unit III
27-3-26	
28-3-26	
WEEK 12	
30-3-26	Concept of Promotion Decision: Issues & Complexities
31-3-26	Introduction, Scope of Int. Advertising
1-4-26	Personal Selling / Sales promotion / Public Relations
2-4-26	
3-4-26	

4-4-26	
WEEK 13	
6-4-26	Introduction of Distribution channels & Logistics
7-4-26	Functions / Types of Channels.
8-4-26	Channels Selecting Decisions
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	Concept of Selection of foreign distributors
15-4-26	Motivating & Managing Relationship with foreign Agents
16-4-26	International Logistics Decisions
17-4-26	
18-4-26	
WEEK 15	
20-4-26	Revision of Unit IV
21-4-26	Test of Unit IV
22-4-26	Revision of Unit I
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	Revision of Unit I
28-4-26	Revision of Unit II
29-4-26	Test of Unit II
30-4-26	
1-5-26	
2-5-26	

WEEK 17

4-5-26	Test
5-5-26	Revision
6-5-26	Revision

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR: Ms. Suman

CLASS AND SECTION: M.Com Final

SUBJECT: Advance cost Accounting.

WEEK 1	DESCRIPTION
5-1-26	Turnover of Material - ABC Analysis.
6-1-26	VED analysis
7-1-26	— Do —
8-1-26	
9-1-26	
10-1-26	
WEEK 2	
12-1-26	JIT, aims and objectiv of JIT,
13-1-26	Methodology in implementation of JIT
14-1-26	Impact of JIT on Production Process.
15-1-26	
16-1-26	
17-1-26	
WEEK 3	
19-1-26	(MRPI) Material Requirment Planning.
20-1-26	— Do —
21-1-26	— Do —
22-1-26	
24-1-26	
WEEK 4	
27-1-26	MRPI and Inventory Managment
28-1-26	Zero Inventory System.
29-1-26	— class Test
30-1-26	
31-1-26	
WEEK 5	
2-2-26	Manufacturing Resource planning.
3-2-26	— Do —
4-2-26	— Do —
5-2-26	
6-2-26	
7-2-26	
WEEK 6	

9-2-26	Enterprise Resource planing.
10-2-26	Lean Accounting.
11-2-26	Back flush costing.
13-2-26	
14-2-26	
WEEK 7	
16-2-26	Condition for adopting BFC
17-2-26	— Do —
18-2-26	Accounting for Variances.
19-2-26	
20-2-26	
21-2-26	
WEEK 8	
23-2-26	Disposition of Variances.
24-2-26	Difficulty in Back flush costing.
25-2-26	backflush costing in JIT System.
26-2-26	
27-2-26	
28-2-26	
WEEK 9	
9-3-26	Process Costing :-
10-3-26	— Do —
11-3-26	— Do —
12-3-26	
13-3-26	
14-3-26	
WEEK 10	
16-3-26	Requirments of an Inter firm comparision Sch
17-3-26	— Do —
18-3-26	— Do —
19-3-26	
20-3-26	
21-3-26	
WEEK 11	
24-3-26	Cost Records, Integral System
25-3-26	— Do —
27-3-26	
28-3-26	
WEEK 12	
30-3-26	Non Integral System
31-3-26	— Do —
1-4-26	
2-4-26	
3-4-26	

4-4-26
WEEK 13
6-4-26
7-4-26
8-4-26
9-4-26
10-4-26
11-4-26

4-4-26	
WEEK 13	
6-4-26	Class Test
7-4-26	Accounts under non integral system
8-4-26	— Do —
9-4-26	
10-4-26	
11-4-26	
WEEK 14	
13-4-26	Benefits and Limitations of Integral & not Integral system
15-4-26	— Do —
16-4-26	— Do —
17-4-26	
18-4-26	
WEEK 15	
20-4-26	Revision of Ist unit
21-4-26	— Do —
22-4-26	— Do —
23-4-26	
24-4-26	
25-4-26	
WEEK 16	
27-4-26	Revision of IInd unit
28-4-26	— Do —
29-4-26	— Do —
30-4-26	
1-5-26	
2-5-26	

WEEK 17

4-5-26	Revision of IIIrd unit
5-5-26	— Do —
6-5-26	— Do —

Suman

2025-26

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR ...Ms. Seema (Commerce)...

CLASS AND SECTION ...M.Com (Final) 6th Sem...

SUBJECT ...Financial Derivatives...

WEEK 1	DESCRIPTION
5-1-26	
6-1-26	
7-1-26	
8-1-26	Introduction to Derivatives
9-1-26	-do-
10-1-26	-do-
WEEK 2	
12-1-26	
13-1-26	
14-1-26	
15-1-26	Chapter- Types of Derivatives
16-1-26	-do-
17-1-26	-do-
WEEK 3	
19-1-26	
20-1-26	
21-1-26	
22-1-26	Continue with Derivatives Types
24-1-26	-do-
WEEK 4	
27-1-26	
28-1-26	
29-1-26	Derivative Market
30-1-26	-do-
31-1-26	-do-
WEEK 5	
2-2-26	
3-2-26	
4-2-26	
5-2-26	Forward Contract
6-2-26	-do-
7-2-26	-do-
WEEK 6	

9-2-26	
10-2-26	
11-2-26	
13-2-26	Future Contract
14-2-26	-do-
WEEK 7	
16-2-26	
17-2-26	
18-2-26	
19-2-26	Types of future Contract & their Pricing
20-2-26	-do-
21-2-26	-do-
WEEK 8	
23-2-26	
24-2-26	
25-2-26	
26-2-26	Pricing of future Contract
27-2-26	-do-
28-2-26	-do-
WEEK 9	
9-3-26	
10-3-26	
11-3-26	
12-3-26	
13-3-26	options
14-3-26	-do-
	-do-
WEEK 10	
16-3-26	
17-3-26	
18-3-26	
19-3-26	Types of options & Risk Management
20-3-26	-do-
21-3-26	-do-
WEEK 11	
24-3-26	
25-3-26	
27-3-26	option Greeks
28-3-26	-do-
WEEK 12	
30-3-26	
31-3-26	
1-4-26	
2-4-26	Option Valuation / Pricing Models
3-4-26	-do-

4-4-26	-do-
WEEK 13	
6-4-26	
7-4-26	
8-4-26	
9-4-26	Swaps (exchanges)
10-4-26	-do-
11-4-26	-do-
WEEK 14	
13-4-26	
15-4-26	
16-4-26	Currency swaps
17-4-26	-do-
18-4-26	-do-
WEEK 15	
20-4-26	
21-4-26	
22-4-26	
23-4-26	Uses of Derivatives to Corporate India
24-4-26	-do-
25-4-26	-do-
WEEK 16	
27-4-26	
28-4-26	
29-4-26	
30-4-26	Terminology of financial Derivatives
1-5-26	-do-
2-5-26	-do-

WEEK 17

4-5-26
5-5-26
6-5-26